

JALIMA STRATEGIC RESILIENCE PROGRAM

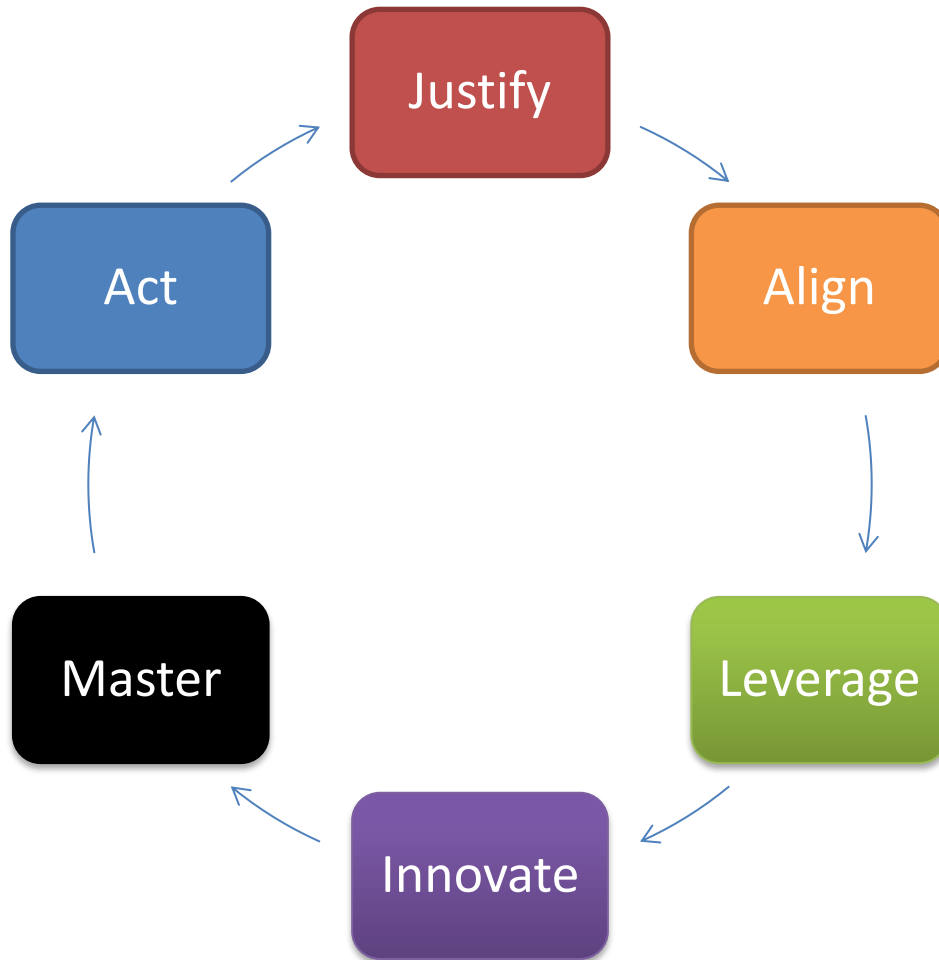
A Strategic Management framework for efficiency, growth and continuous improvement

JUSTIFY
ALIGN
LEVERAGE
INNOVATE
MASTER
ACT



It has meaning!

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Strategic Solutions for Businesses Embracing Growth

JALIMA SWOTT Strategic Management Resilience Program

Retooling Operations

- Team Building
- Operations (QA/QC and Management)
- Assessing Waste
- Best Practices
- Performance Tools

Creating better working environments, improvement of operations and talent efficiencies, sales training, team building retreats, leadership development, advisory management and staff development.

This Program is tailored to:

- Businesses and Organizations poised for growth and change who have the ability to invest in and the willingness to implement continuous improvement activities for their company.

Inspiration

- Von Neumann
- Baldrige
- Kaizen
- Six Sigma
- Porter
- Great Leaders
- Samuel Bowles (Prof. Arturo Osorio, PHD 11/2014)

- Other “Conflict and cooperation between intelligent rational decision-makers”. Quotes

How is JALIMA performed?

- By conducting organizational/company analysis
- By creating best practices
- By assessing order
- By driving Innovation
- By assessing and eliminating waste
- By creating better ways to optimize and receive the best ROI of resources, personnel, products and services
- By facilitating change
- By implementing the JALIMA resilience program
- By working to establish team alignment

What do we question?

- Assess DATA (i.e. economic and social environment, competition and industry)
- Assess Culture
- Business Model
- Use of resources
- Where is change needed?
- Financial and operational processes
- Fiscal responsibility
- Staffing
- Improvements
- Opportunities
- Trends
- Road map
- Empowerment
- Setting goals
- Waste
- Readiness/Expectations
- Alignment
- Order/KAIZEN
- Ownership/HR/Organizational structure
- Going the extra mile
- OTHER: An inefficiency that is identifiable not listed above

Justify

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What are the JALIMA guiding principles?

Continuous Improvement

- ✓ Maximize what is working
- ✓ Rise above politics
- ✓ Everything can be improved
- ✓ Constantly identify and eliminate noise/waste
- ✓ Problems are opportunities
- ✓ strategic improvements are welcomed
- ✓ Promote change only when it is needed - Try it, it's free! If it doesn't work, go back to the way it was before
- ✓ **EMBRACE EXCELLENCE!!!!**

We surveyed 100 individuals

and asked...

What is waste?

What is waste?

- ✓ Overproduction
- ✓ Unnecessary operations performed
- ✓ Waiting
- ✓ Conveyance
- ✓ Lack of trust
- ✓ Processing
- ✓ Not allowing “managed” creativity and innovation
- ✓ Movement
- ✓ Correction
- ✓ Inventories
- ✓ Under utilizing team member ideas

Process to implement a JALIMA SWOTT

Eight steps:

- 1) Clarify the objective (pre-event needs assessment)
- 2) Analyze the current situation (value stream)
- 3) Create a “Readiness” “Expectations” matrix
- 4) SWOTT Generate ideas (spend time on the process-business and personal)
- 5) Plan your JALIMA two-three days event (have proper resources)
- 6) Implement the plan (just do it! Do not come up with future projects)
- 7) Evaluate the new method (document the improvements)
- 8) Align and calibrate results

Order

From A Kaizen Event by:
Mario R. Zuchovicki

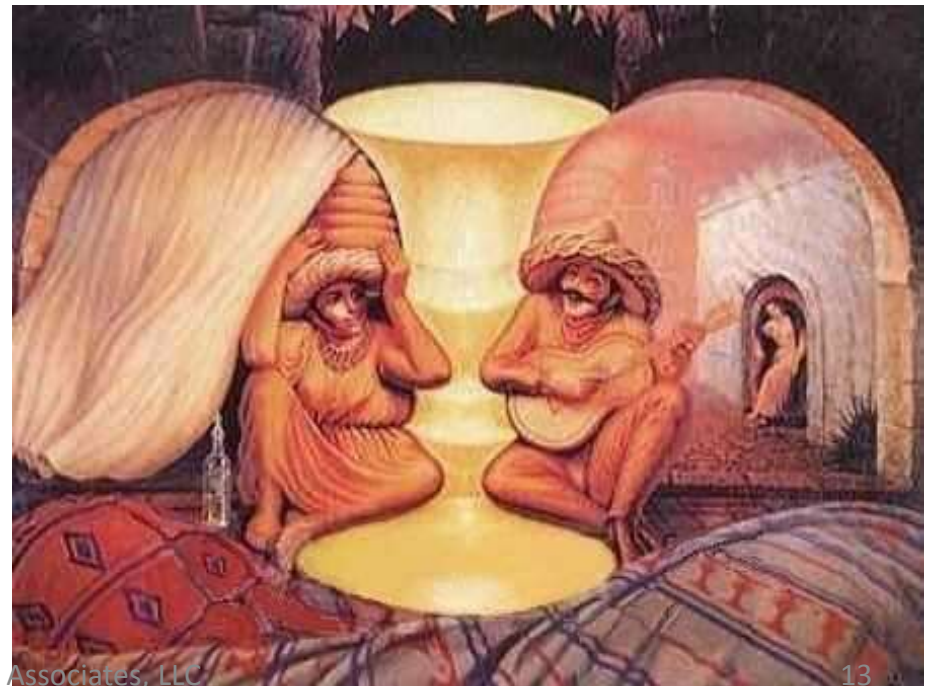


Before



After

It is only in the eye of the beholder!



Obstacles to Jalima SWOTT

- ✓ Been there, done that and already know
- ✓ Never done before
- ✓ Resistance to change
- ✓ Not willing to play with financial data, afraid of financial information
- ✓ Why change if it is working do not fix until it breaks
- ✓ Why use such a simple idea
- ✓ I am too busy
- ✓ That is not my job or responsibility
- ✓ Afraid to change
- ✓ Not embracing excellence

Thank you for your active participation!

- Let's now take it all to your business best practices
- Pride to keep up with the new methodology!
- Let's do an exercise applicable to you!



The 6 “S”

- ✓ Sweep
- ✓ Sort
- ✓ Straighten
- ✓ Simplify
- ✓ Standardize
- ✓ Sustain

THANK YOU

ESTHER, SOPHIA, NICK AND MARCE

YOUR JALIMA SWOTT TEAM

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